

COMPANY PRESENTATION

PT ABM Investama Tbk.

June 2020



Integrated Value Chain for Sustainable Business
Rantai Nilai Terpadu untuk Bisnis yang Berkelanjutan

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COMPANY PROFILE



Integrated Value Chain for Sustainable Business
Rantai Nilai Terpadu untuk Bisnis yang Berkelanjutan

Organization Structure

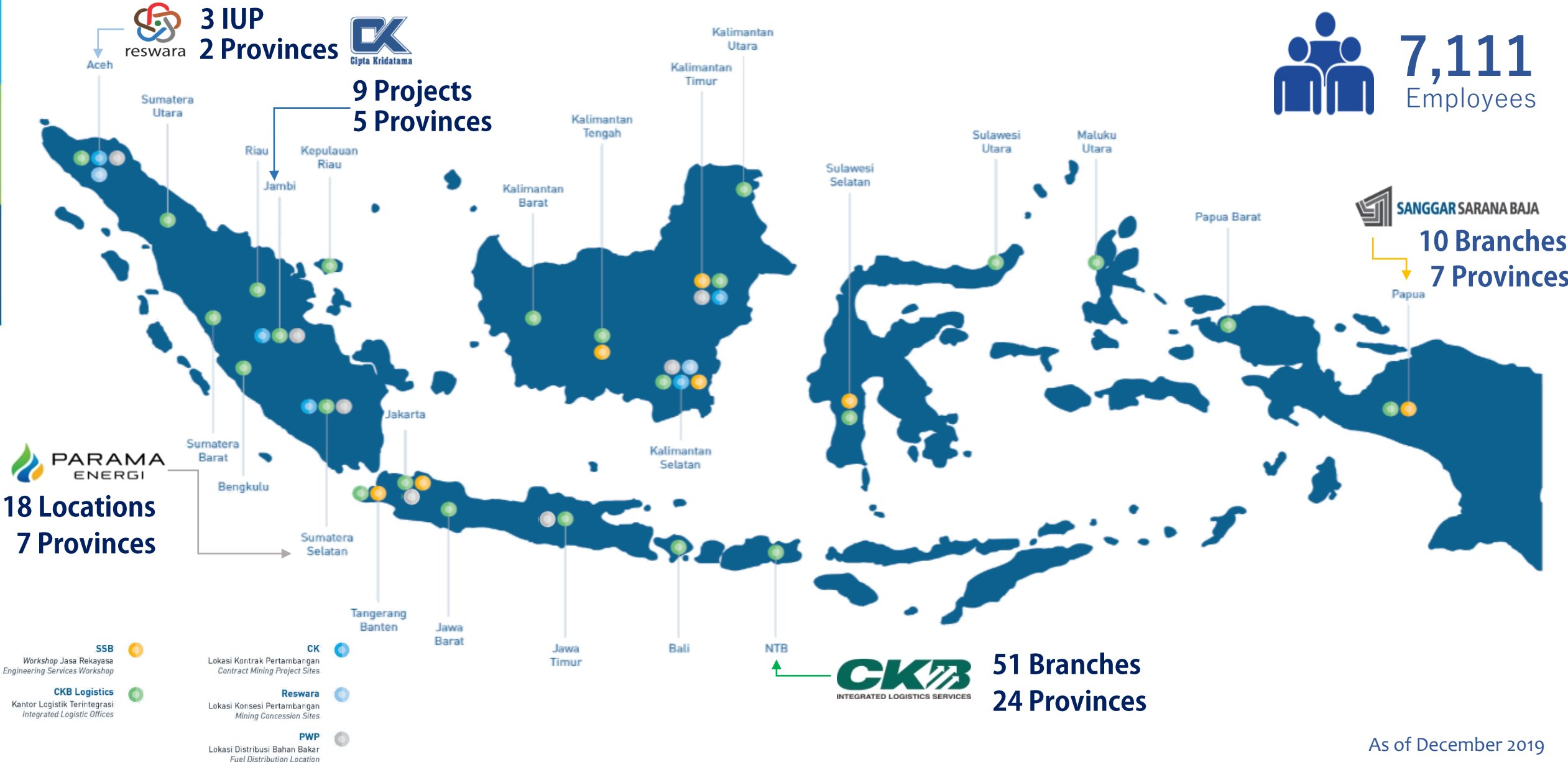
PT Tiara Marga Trakindo
("TMT Group")

Valle Verde Pte Ltd

Public



ABM Resources and Capabilities



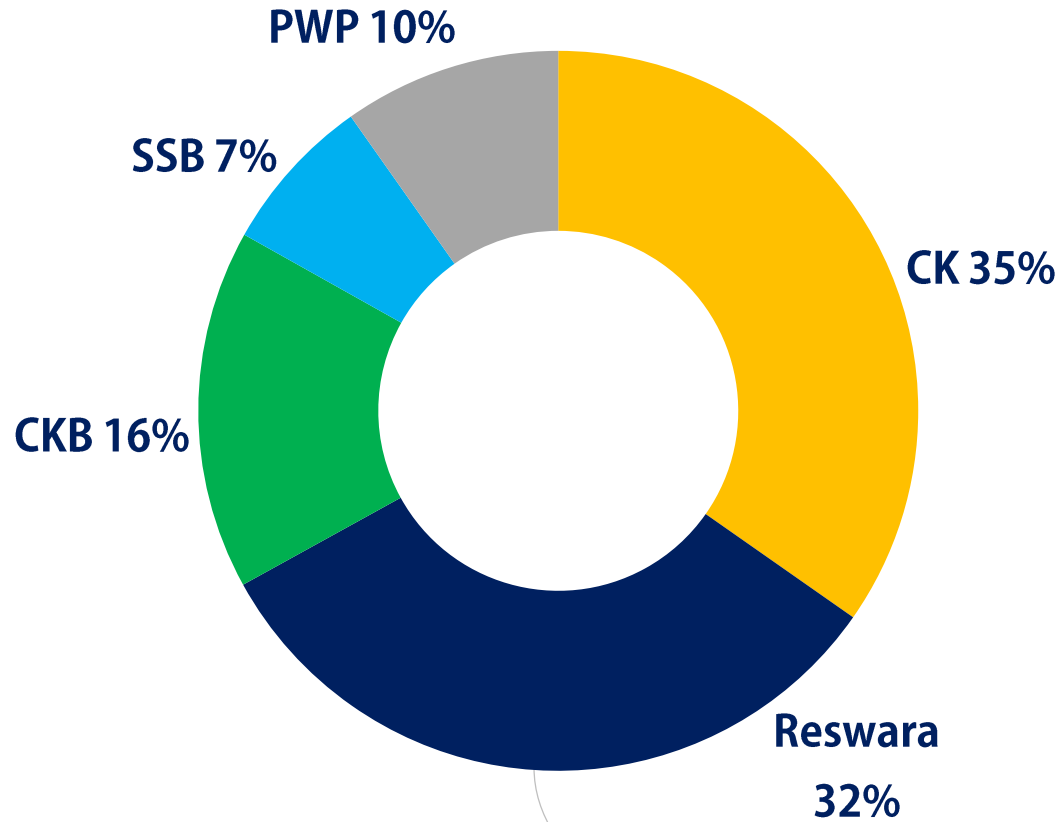
ABM Core Operations : Mining Value Chain (MVC)



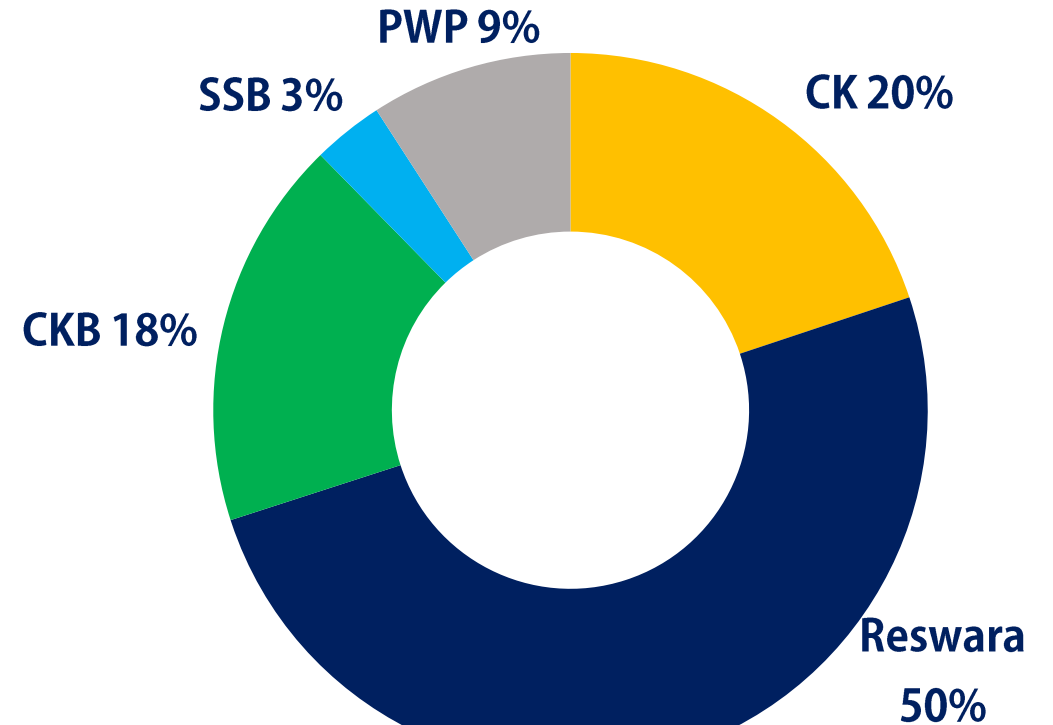
1H 2020 Contribution by Subsidiaries



Revenue Contribution



EBITDA Contribution



More than 80% contributed by MVC



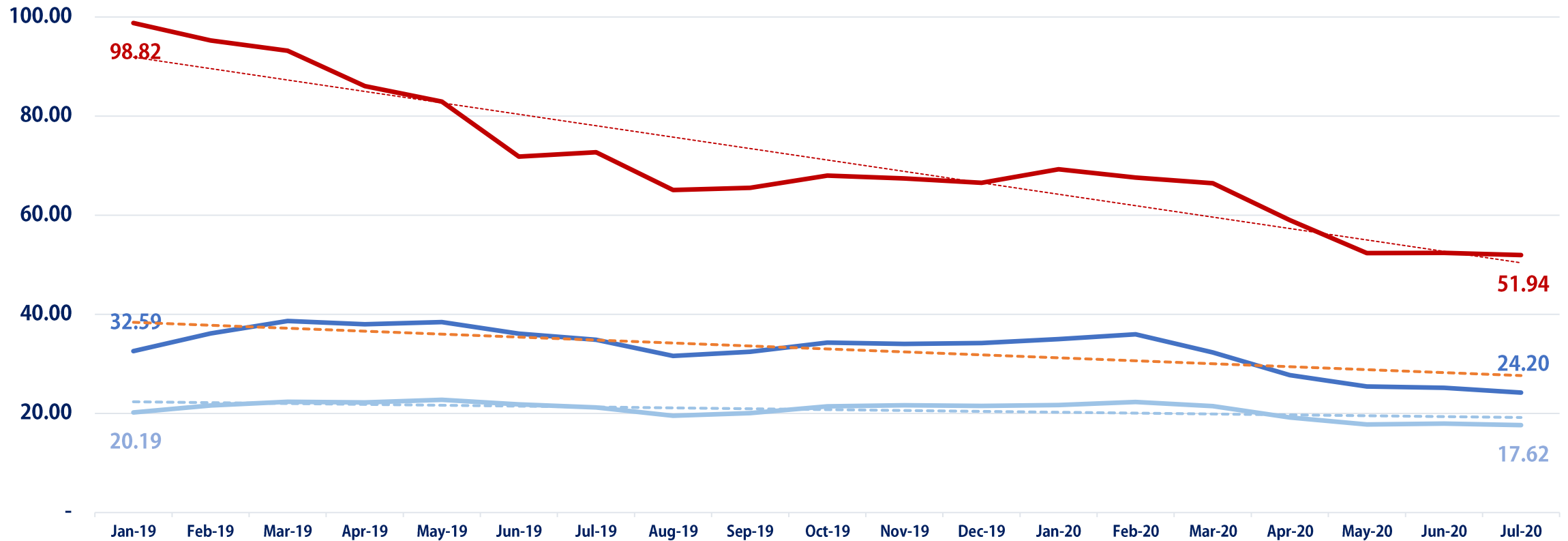
INDUSTRY OVERVIEW



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Coal Price

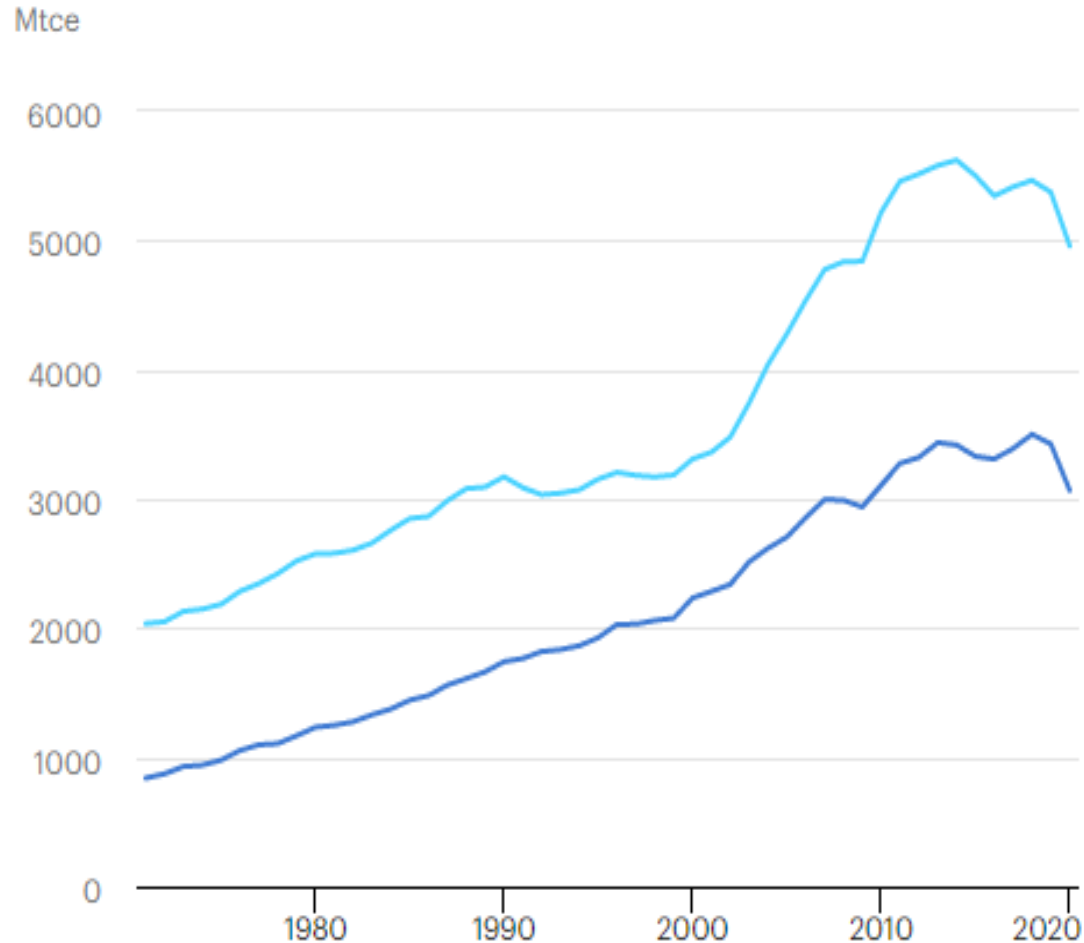
Coal prices are still depressed, but expected to rise in 2021



- COVID-19 may led to a major global economic shock in 2020, both in demand & supply
- The shock deepened in Q2-2020, likely leading the economy to contract
- Kalimantan low-cv thermal coal prices inch up amid slight supply tightness

Coal Demand Market Projection - Impact of Covid-19

Coal Demand, 1971-2020



Source : IEA

● Total ● Power

- **Global**, coal demand to fall by about 8% in 2020, the largest drop since World War II, with coal use declining in virtually every sector of every region in the world
- **China**, coal demand will decline in 2020 by around 5%, despite the gradual recovery since February lockdown
- **India**, a greater decline in coal demand, where economic growth and power production are slowing significantly
- **Southeast Asia**, coal demand will decline steeply in 2020, where coal power generation is curtailed by lower electricity demand, especially in Malaysia and Thailand
- **Advanced Economies**, coal demand to fall by 25% in the United States, around 20% in the European Union, and 5% to 10% in Korea and Japan

Economic Outlook Growth Projections

The Covid-19 pandemic will severely impact growth across all regions

(real GDP, annual % change)	2019	2020 Projection	2021 Projection
World Output	2.9	-4.9	5.4
Advanced Economies	1.7	-8.0	4.8
United States	2.3	-8.0	4.5
Euro Area	1.2	-10.2	6.0
Japan	0.7	-5.8	2.4
United Kingdom	1.4	-10.2	6.3
Canada	1.6	-8.4	4.9
Other Advanced Economics	1.7	-4.8	4.2
Emerging Markets and Developing Economies	1.7	-3.0	5.9
Emerging and Developing Asia	5.5	-0.8	7.4
China	6.1	1.0	8.2
India	4.2	-4.5	6.0
ASEAN - 5	4.8	-2.0	6.2
Emerging and Developing Europe	2.1	-5.8	4.3
Russia	1.3	-6.6	4.1
Latin America and the Caribbean	0.1	-9.4	3.7
Middle East and Central Asia	1.0	-4.7	3.3
Saudi Arabia	0.3	-6.8	3.1

- The COVID-19 pandemic is inflicting high and rising human costs worldwide, and the necessary protection measures are severely impacting economic activity
- As a result of the pandemic, the global economy is projected to contract sharply by -3 percent in 2020, much worse than during the 2008-09 financial crisis
- **The global economy is projected to grow by 5.8 percent in 2021 as economic activity normalizes, helped by policy support**

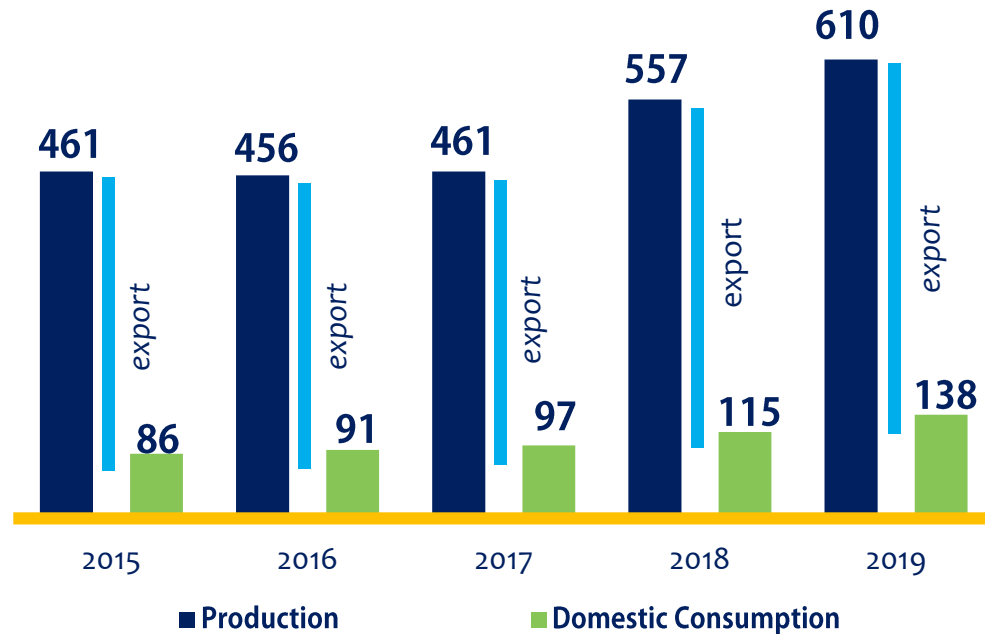
Source : IMF, World Economic Outlook June 2020

Note : For India, data and forecasts are presented on a fiscal year basis, with FY2020/21 starting in April 2020. India's growth is -4.9% in 2020 based on the calendar year

Domestic Coal Market



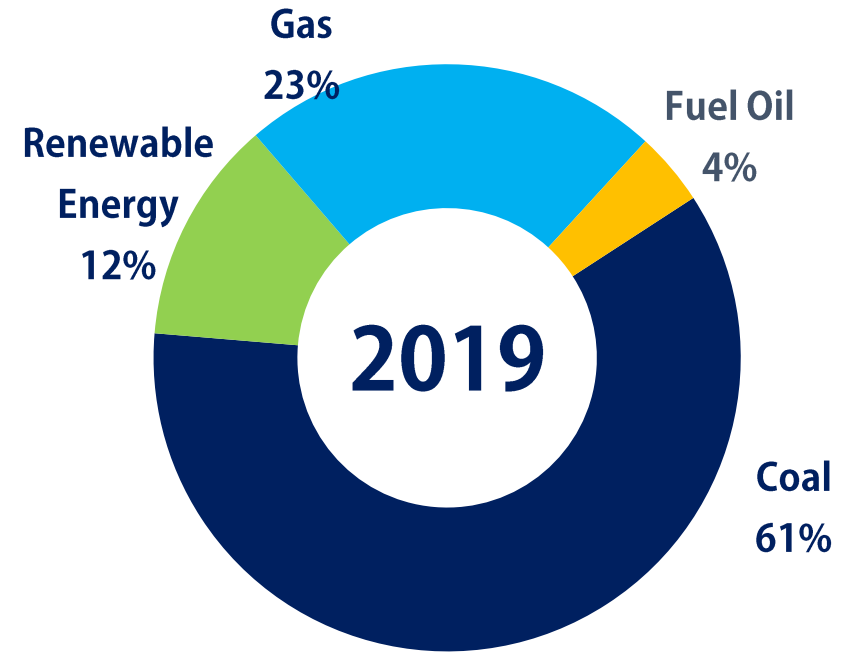
Production and Domestic Consumption



- Coal production continue to increase in line with domestic consumption and export
- The DMO target in 2019 was 129 million tons, and the realization is higher than target, 138 million tons



Indonesia Energy Mix of Power Plant



Source : Kementerian ESDM RI

- The biggest coal market in Indonesia is power plant
- Coal still the largest contributor to the power plant



OPERATIONAL RESULTS

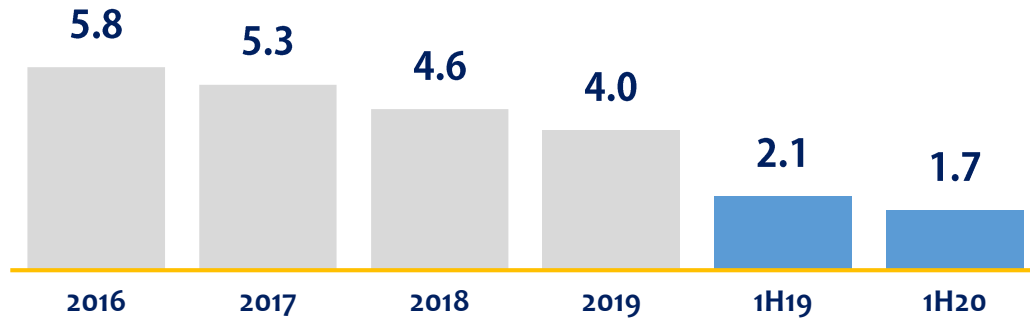


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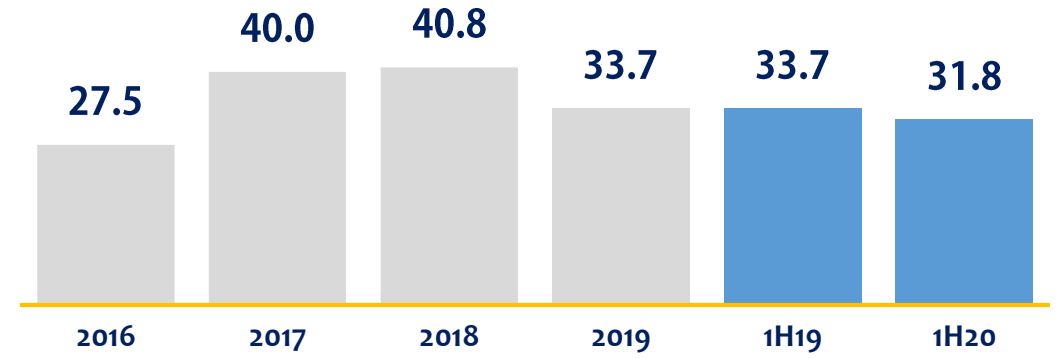
1H 2020 TIA Operational Performance



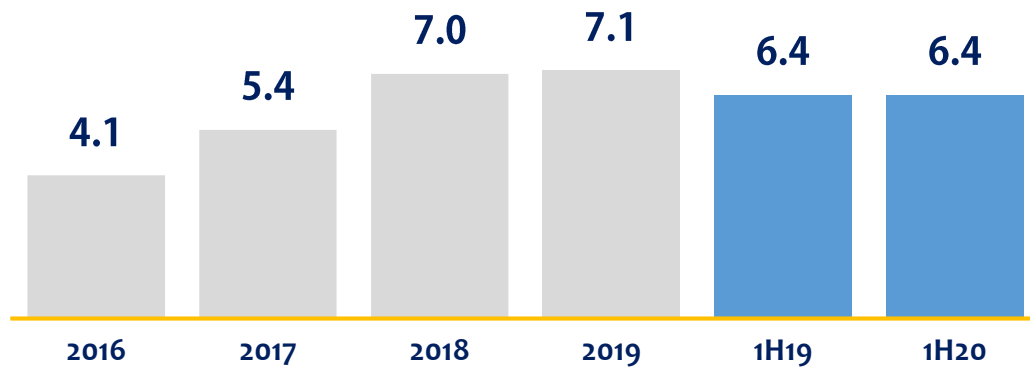
Coal Production (million ton)



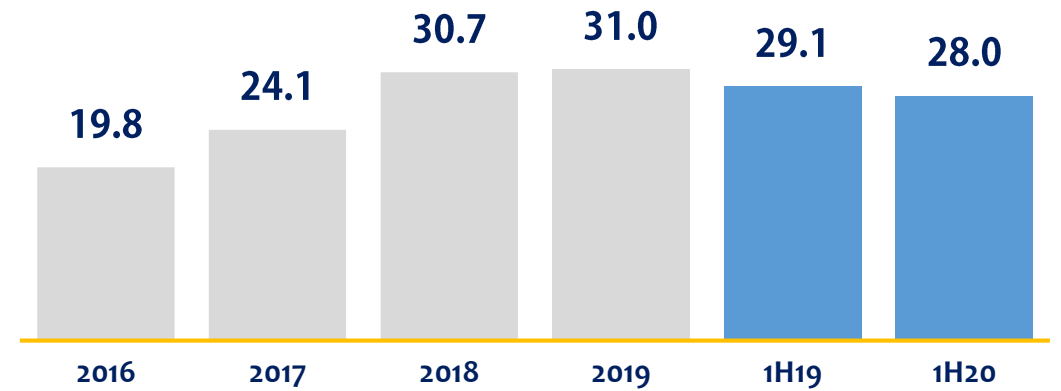
Average Selling Price (US\$/ton)



Average Stripping Ratio (x)



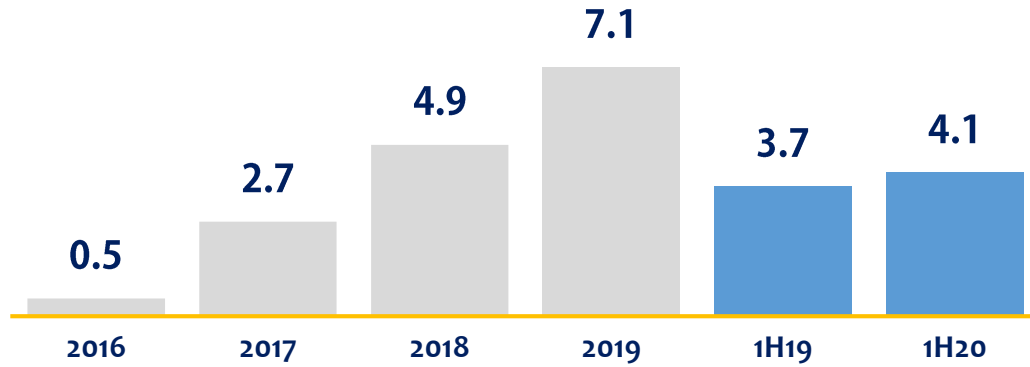
Average Cash Cost (US\$/ton)



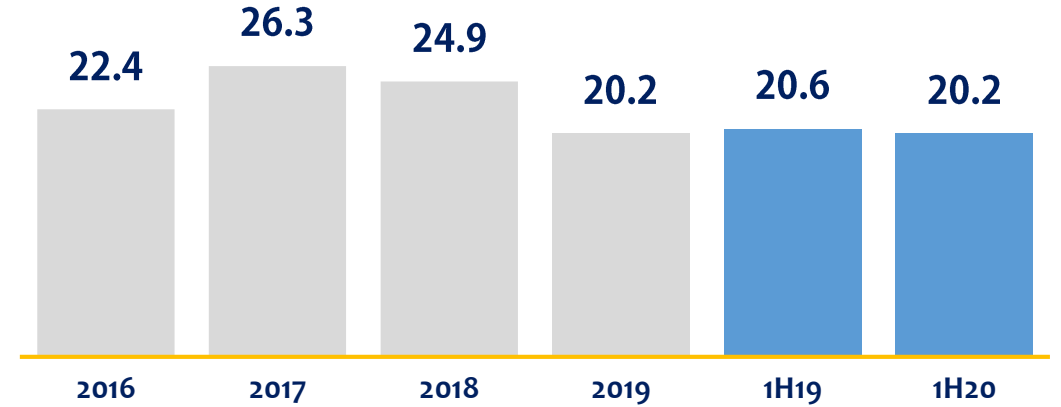
1H 2020 Mifa Operational Performance



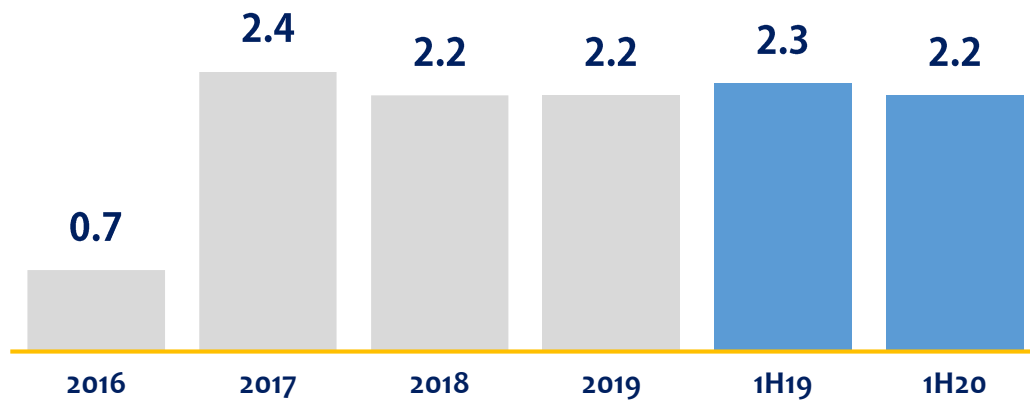
Coal Production (million ton)



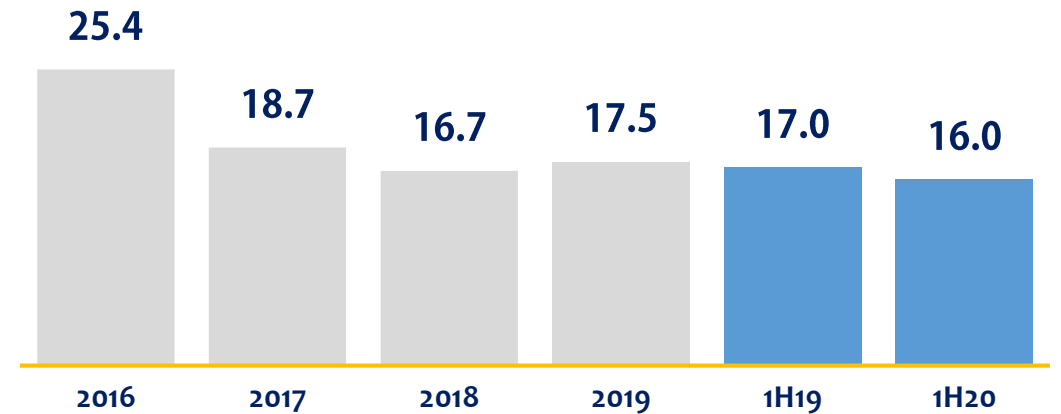
Average Selling Price (US\$/ton)



Average Stripping Ratio (x)



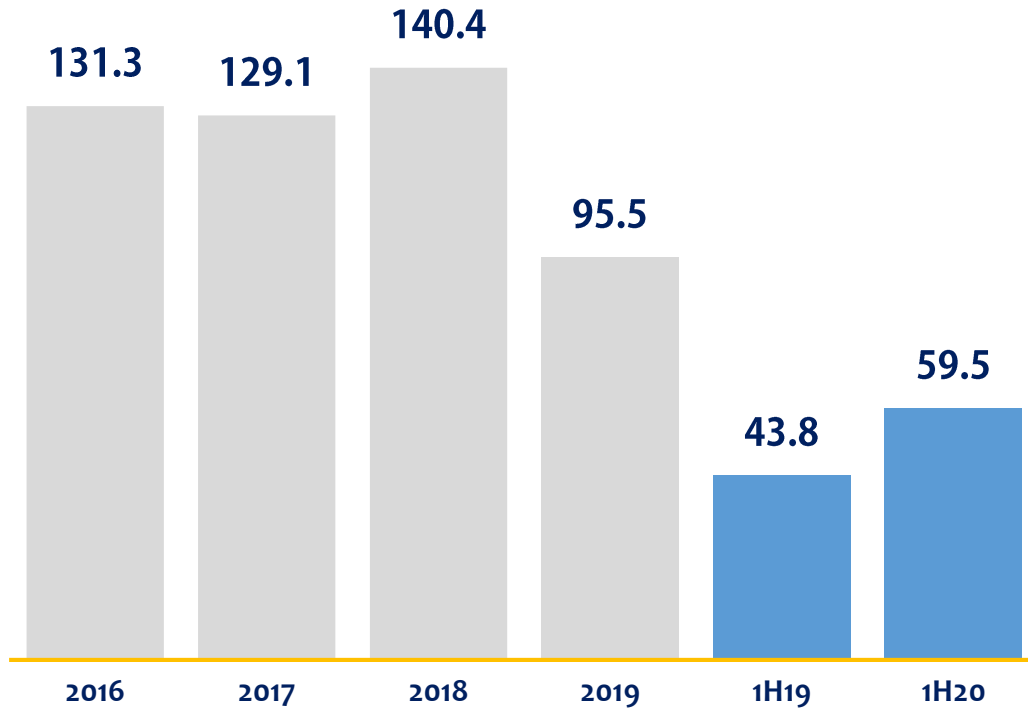
Average Cash Cost (US\$/ton)



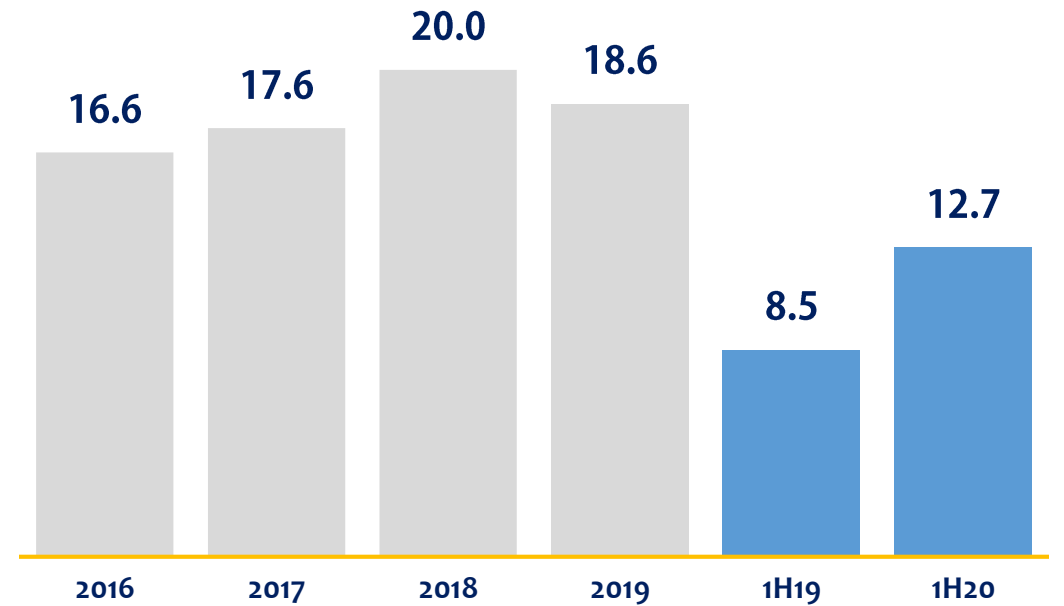
1H 2020 CK Operational Performance



Overburden Removal (million bcm)



Coal Getting (million ton)





FINANCIAL RESULTS

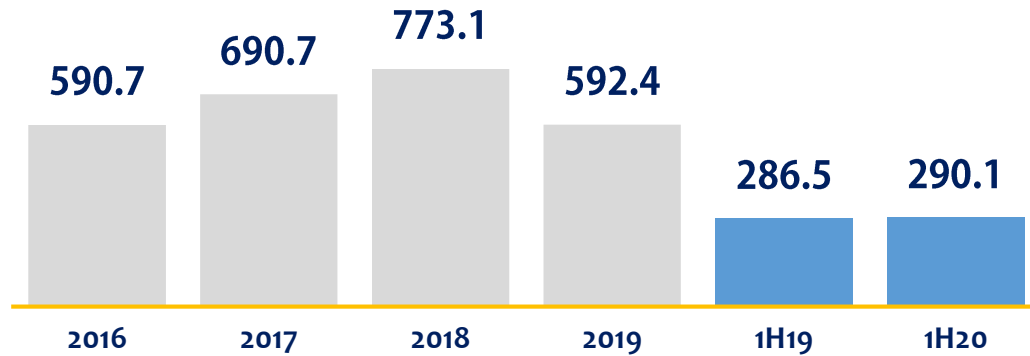


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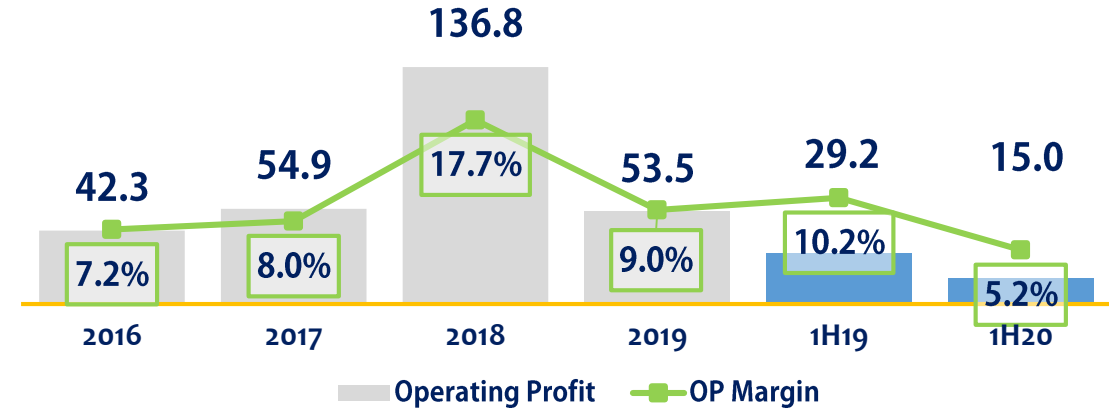
1H 2020 Financial Results



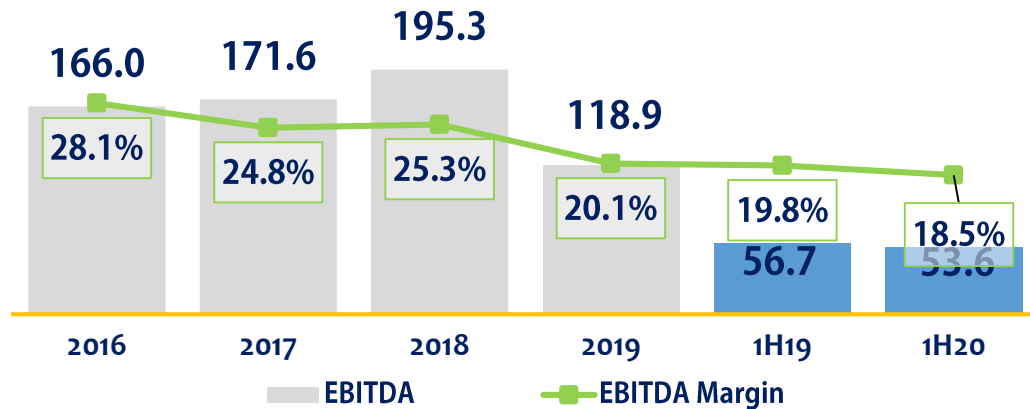
Revenue (US\$ million)



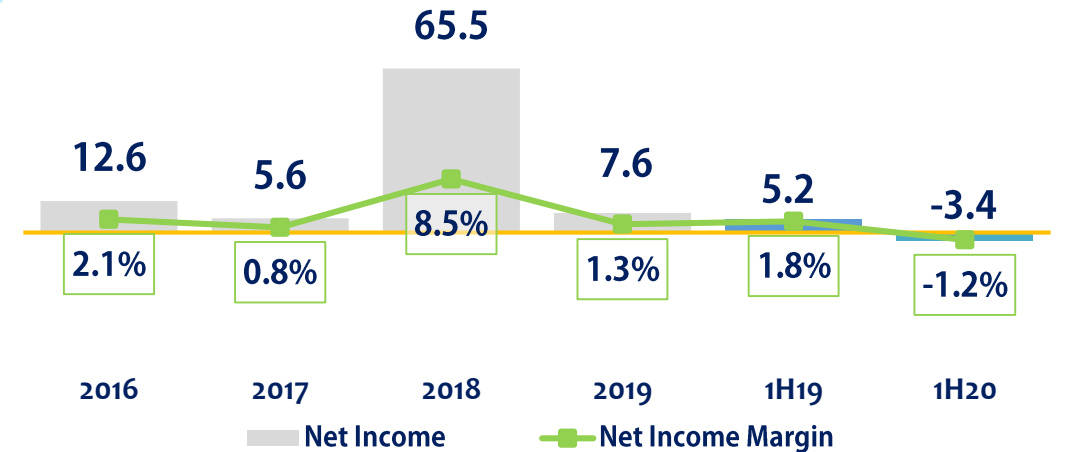
Operating Profit (US\$ million) and OP Margin



EBITDA (US\$ million) dan EBITDA Margin



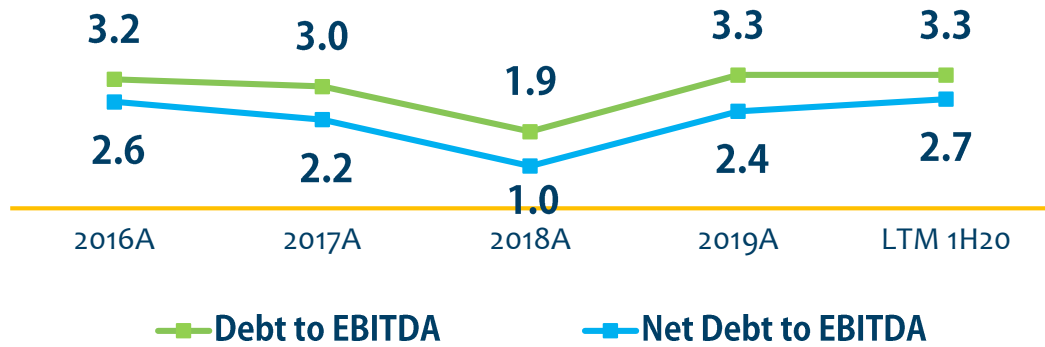
Net Income (US\$ million) dan NI Margin



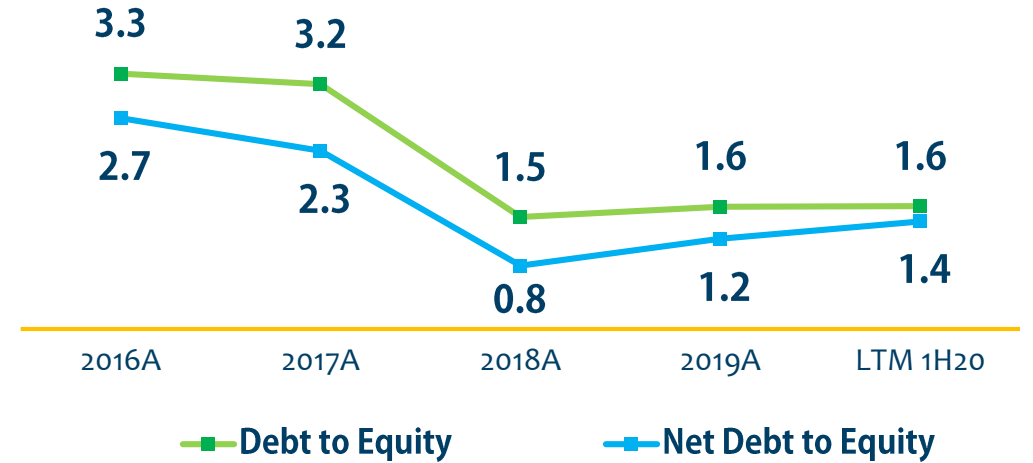
1H 2020 Financial Ratios



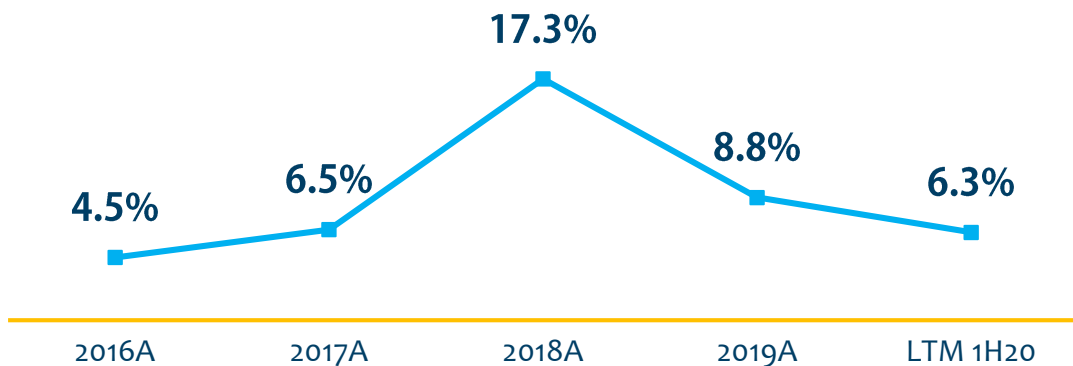
Debt dan Net Debt to EBITDA



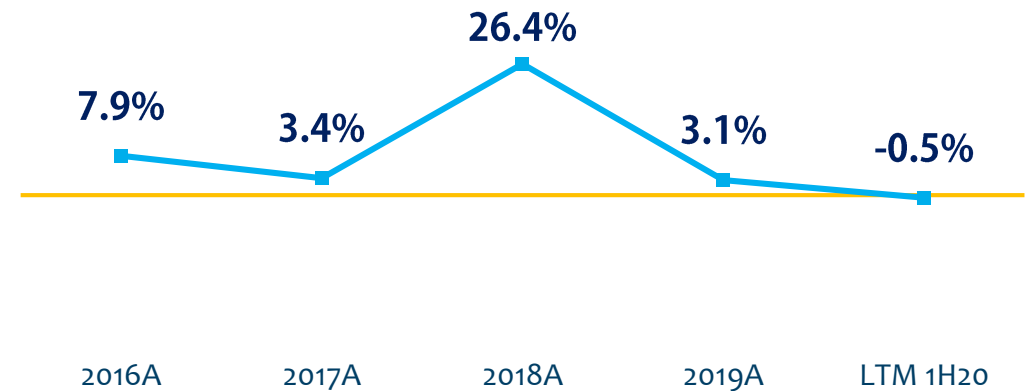
Debt dan Net Debt to Equity



Return on Capital Employed (%)



ROE (X)





Integrated Value Chain for Sustainable Business Rantai Nilai Terpadu untuk Bisnis yang Berkelanjutan



TERIMA KASIH

Be**BOLD**
Go**BEYOND**

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